

NICHOLAS A. REES, MBA, ACCA, CA

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SUMMARY OF QUALIFICATIONS

Young professional with 10 years of professional experience. Possesses excellent leadership skills and high level business acumen with strong commitment to excellence. Results driven with proven success in creating efficiencies, developing procedures, increasing revenues, generating business opportunities, training and motivating employees. Flexible, adaptable and forward thinking with a positive mindset that drives creativity and produces positive bottom line results. Bi-Lingual - (Spanish and English).

CORE COMPETENCIES

Profit and Loss Management
Strategic Planning
International Business

Forecasting / Budget Planning
Business Plan Development
Accounting / Financial Management

Economics
Problem Solving
Sales / Marketing

EDUCATION

Association of Chartered Certified Accountants, London, UK
Chartered Certified Accountant

THE UNIVERSITY OF MIAMI, Coral Gables, FL
Master of Business Administration (MBA) – International Business, 2006

THE OHIO STATE UNIVERSITY, Columbus Ohio
Bs. Family Finance Mgt., 2003
Minor – Economics

PROFESSIONAL EXPERIENCE

HLB GALANIS & CO. (Chartered Accountants, Forensic & Litigation Support Services)
Partner
2015 – Present
Nassau, Bahamas

HLB GALANIS & CO. (Chartered Accountants, Forensic & Litigation Support Services)
Manager - Consulting
6/2012 – 2015
Nassau, Bahamas

BAHAMAS INTERNATIONAL SECURITIES EXCHANGE (BISX)
Financial Officer
6/2010 – 6/2012
Nassau, Bahamas

BAHAMAS CENTRAL SECURITIES DEPOSITORY LIMITED (BCSD)
Financial Officer
6/2010 – 6/2012
Nassau, Bahamas

***CAREER HIGHLIGHTS & PROFESSIONAL SKILLS**

HLB GALANIS & CO.

- Management and execution of high level consulting engagements, corporate finance and forensic auditing services within both Private and Public sectors and across various industries.
- Strategic growth planning for the firm, and corporate clients both locally and internationally
- Maintaining close advisory relationship with both BISX and BCSD

BAHAMAS INTERNATIONAL SECURITIES EXCHANGE (BISX)

- Managed both operations and accounting functions for BISX and 1 associate company; the **BAHAMAS CENTRAL SECURITIES DEPOSITORY LIMITED (BCSD)**
- Developed and implemented processes and rules for internal audit functions and quarterly reporting to the Securities Commission of The Bahamas, for both BISX and BCSD
- Developed and implemented the operating procedures manual for The Bahamas Central Securities Depository Limited, for RTA services, Depository services, business continuity, information dissemination and IT
- Analyzed and created BCSD fee schedule RTA & Depository services
- Drafted rules and regulations for all Depository Participants & Members within the BCSD
- Implemented cost savings measures resulting in the reduction of costs IAO 50 k + / year
- Created system for effective management of IPO application processing and shareholder database management.
- Budget & Variance Analysis for both BISX & BCSD
- Strategic planning for new system implementation, and data migration schedule

MARLIN MARINE LTD / BAYSHORE MARINA

- Developed and implemented a short term strategy & cash flow management technique to counteract downturn in economy and reduction in revenues with positive effects to cash flow
- Implemented collections initiative on total outstanding receivables in excess of 1.5 million
- Managed accounting for 2 subsidiary companies with gross revenue in excess of \$5 Million / year
- Cost & pricing analysis, budget / variance analysis, and management of external audit for both Marlin and Bayshore Marina.

EVERFRESH WATER CO. / ANDROS PURE WATER CO. Nassau, Bahamas **Accountant / Financial Analyst**

10/2004 – 5/2008

- Drafted year end / month end financial statements
- Business plan development and successful bank proposals for capital financing
- Business strategy planning, feasibility study and market analysis and reports for Bahamas, Jamaica, Haiti, Mexico and Dominican Republic
- Managed Everfresh Water Co. from birth into its growth stage and developed strategy outline and sourced supplier for the implementation of a customized IT system
- Cost & pricing analysis
- Experience with company accounting in a heavy manufacturing environment
- Assisted with capital restructuring efforts, share capital, and asset management
- Gained valuable insight through evaluation of inter-island transportation and logistics operations
- Established efficient order quantities

Additional skills, achievements and proficiencies include the following: MIMICS, DONIX, Depend & Regard Shareholder Management Systems, AS400 Software, Caseware audit software, JD Edwards, QuickBooks, Peachtree, Microsoft Office (Word, Excel, Access, & PowerPoint), PADI open water diver & First Aid.

Two time Olympian (Sydney 2000 & Athens 2004)