

RUBEN O. CAPUTO

Director/Partner of ITC Group Ltd.

Mr. Caputo is a Professional Engineer and entrepreneur who have over 25 years of experience in the construction development and high tech industry.

He worked in new product developments for Aerospace and Satellites communications with General Dynamics, Boeing, Mc Donald Douglas, Lockheed, US Army and Navy.

As an International Business entrepreneur, Mr. Caputo was involved in the development of the United Nations Global Compact program for emerging countries worldwide, as well as several strategic alliances between USA, Europe and China. In recent years, he has been involved in the development of the Emmedue Engineering Building System (M2) for the Caribbean countries, having several projects in the Bahamas, building commercial and residential projects for the high-end market; with an emphasis in ecofriendly solutions for the region.

Expertise in global business with deep-rooted experience in multi-cultural, economic and political affairs in Asian, European and Latin American countries.

Experienced in product development and new product launches for emerging industries. Combine knowledge of engineering, research and analysis, with strategic marketing and sales management to deliver superior products worldwide.

PROFESSIONAL EXPERIENCE

ITC Group Ltd. Hong Kong 2005 to Present

Business Development Group for the Caribbean Region

International Market Development – Trade – Import - Export

Participate in the Start up of the Company and Business development, marketing implementation, obtained government product approval and permits an Engineering Building System. Strategy alliances with vendors and corresponding logistics companies. Guide corporate strategies for the development and implementation of infrastructures in sales, marketing, research & development, engineering, and finance.

EMMEDUE SPA. Fano, Italy 2005 to Present

Innovative Building System

Advisor and Consultant for the USA and Caribbean region.

Providing consulting services to facilitate the product approval process for the United States market, through the ICC Evaluation Services.

CARTNER & FISK LAW FIRM. Washington DC. USA 2005 to 2008

Leader in the US. Maritime Law Association

Consulting and Advise Service

Participate in the process of documentation in the purchase legal agreement between the USA Coast Guard and the Navy of Latin American countries including, advising, translation and editing.

WSI INC. Irvine, CA. USA 2000 to 2005

International Developer for new products

Sales & Marketing Development Manager

Involved in the research and development of a telecommunication device in the field of the wireless technology for major brands. International Sales and Business development, oversaw all functional areas including finance, staffing, marketing, operations and international business affairs.

Create strategic plan, performed investment analysis, participated in product development and provided integration assistance and contract manufacturing for OEM customers.

Setting up companies in Barcelona (Spain), Sri Lanka, Hong Kong and Shenzhen (China).

GERBER SCIENTIFIC PRODUCTS INC. Hartford, CT. USA

1996 to 2000

Leader Manufacture of equipment for the Sign industry

International Sales & Marketing Manager

Expanded the company product line in the European and Latin American; a goal that was achieved during the first year in the Company and reached 75 percent of market share during the second year for the CNC (Computer Numerical Control machinery).

Contributed to the recruitment, training and retention of top-caliber sales professionals, and developed a team that was proficient in all levels of sales and marketing operations.

CHEVALIER MACHINERY INC. Santa Fe Springs, CA. USA

1994 to 1996

International Machine Tools Manufacture

International Sales Manager

Sales Manager in charge of the distributors internationally.

Managed sales representatives in 29 countries.

REPUBLIC LAGUN CNC CORP. Harbor City, CA. USA

1989 to 1994

Leader Manufacture of Machine Tools.

Domestic Sales Application Engineer.

1992 to 1994

From 1992, in charge of Sales Application Engineer of the Domestic Sales and Marketing for the distribution of the machinery including, training, promotion, organization in trade shows and presentations exceeding annual sales quotas. He managed 40 domestic distributors.

Plant Manager and US Government QA Assurance Manager

1989 to 1992

Project Coordinator for the development of new CNC (Computer Numerical Control) machinery.

Afterward appointed as QA Assurance Manager and developed a Quality Control Department and managed an R&D team for US Government Projects (US Army and US Air Force).

Later became the Plant Manager in charged of production of the machinery and its corresponding departments.

Select achievements:

Establish a Quality control department and manage a R&D team.

US Government Project coordinator (Army and Air Force).

Managed 21 sales distributors.

CONQUEST INDUSTRIES CORP. Paramount, CA. USA

1986 to 1989

Research, Development and Production of High Tech products.

Developer and Chief Engineer

Involved in several projects for Mc Donald Douglas, General Dynamics and Boeing Aircraft in the development of communication devices as GSM/GPS chips and Telematics and Telemetrics as well and he managed an Engineering Department.

Manage an Engineering and Production department.

EDUCATION & TRAINING

UNIVERSITY OF BUENOS AIRES, ARGENTINA

Mechanical Engineering (B.S. in Computer Numerical Control, CNC)

OTHER RESOURCES:

Computer Software Literacy: AutoCad, Corel Draw, Dynapath, CNC software.

Computer proficient in a wide range of operating systems and software programs. Internet Literate.

PROFESSIONAL AFFILIATIONS

International Sales and Marketing Association, Academy of International Business, AIB American Society of Mechanical Engineers, ASME and American Concrete Institute, ACI.